

Massachusetts Division of Insurance Annual Report
Membership in VISION Insured Preferred Provider Plans by County
as of December 31, 2004

	VISION Insured Preferred Provider Plan Members ¹ By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	MA
		Members at End of 2004	Members at End of 2004	Members at End of 2004	Members at End of 2004	Members at End of 2004	Members at End of 2004	Members at End of 2004	Members at End of 2004	Members at End of 2004	Members at End of 2004	Members at End of 2004	Members at End of 2004	Members at End of 2004	Members at End of 2004	Total 2004 Members
1	(The) Chesapeake Life Insurance Company	0	0	0	0	0	0	0	0	0	0	6	1	0	0	7
2	Columbian Life Insurance Company	20	0	201	0	174	2	24	4	633	0	493	603	212	167	2,533
3	Combined Insurance Company of America	23	6	244	0	530	137	81	79	1,454	0	683	189	403	549	4,378
4	Connecticut General Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5	Fidelity Security Insurance Company	454	69	1,496	2	2,517	712	5,276	1,393	6,424	0	4,009	2,432	2,283	3,980	31,047
6	(The) Guardian Life Insurance Company of America	7	92	0	0	137	14	101	11	1,854	0	743	0	2,702	869	6,530
7	Massachusetts Vision Service Plan, Inc.	0	3,921	1,034	0	5,793	0	943	443	67,744	0	14,436	2,606	29,208	320	126,448
8	(The) MEGA Life and Health Insurance Company	474	182	744	34	1,037	125	385	213	1,834	98	945	733	462	782	8,048
9	Mid-West Life Insurance Company of Tennessee	480	74	257	28	651	24	208	86	1,025	43	410	405	149	498	4,338
10	ReliaStar Life Insurance Company	1	0	1	0	2	0	0	0	21	0	8	2	8	0	43
	Total Members	1,459	4,344	3,977	64	10,841	1,014	7,018	2,229	80,989	141	21,733	6,971	35,427	7,165	183,372
	2004 Massachusetts Population ²	228,683	132,486	548,176	15,669	738,984	72,235	461,844	153,894	1,464,628	10,124	653,617	490,655	666,022	779,488	6,416,505
	2004 Market Penetration Rate ³	0.64%	3.28%	0.73%	0.41%	1.47%	1.40%	1.52%	1.45%	5.53%	1.39%	3.33%	1.42%	5.32%	0.92%	2.86%

¹ Information reported by carriers offering a VISION insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.1,"

which instructs carriers to exclude members for whom the carrier did not bear any financial risk.

² 2004 Population Source: Table 3: Annual Estimates of Population Change for Counties of Massachusetts and County Rankings: July 1, 2003 to July 1, 2004 (CO-EST2004-03-25). Source: Population Division, U.S. Census Bureau. Release Date: April 14, 2005.

³ Total VISION insured preferred provider plan members in each county divided by the 2004 population in each county.